



JERRY S. HEPPEES, SR., CAE • Chief Executive Officer • T: 202.367.1134 • jheppes@dhi.org

September 21, 2020

Jeffrey W. Loss, AHC, FDHI
President
Donald A. Loss Associates
3603 W Oklahoma
Milwaukee, WI 53215

Dear Jeff:

It is my honor to congratulate you on receiving the DHI Fellow Award. The Fellow is bestowed upon DHI members who are *deemed to have contributed significant and outstanding service to the Institute or the architectural openings industry.*

Following in your father's footsteps to carry on the "hardware tradition", you have built a successful company with core values that are in line with what it means to be a door + hardware professional.

Your extensive involvement at the local and national level have made you one of the most notable ambassadors for DHI. You have served with distinction, always consistent and engaged, advancing the aims of the organization at every level, and that is what the DHI Fellow Award stands for.

Our Awards Committee is proud to award this to you and we are honored to have you as a member of DHI. We will be in touch in the upcoming week to discuss recognition of your Fellow Award in *Doors + Hardware* magazine.

Warmest regards,

A handwritten signature in black ink, appearing to be "J. Heppes", written in a cursive style.

Jerry S. Heppes, Sr., CAE
Chief Executive Officer